

THE IMPORTANCE OF COMPLIANCE FOR COMPANIES AND INSTITUTIONS

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WHAT IS COMPLIANCE?

- Compliance is a function in a company which ensures that the company in its entirety (internal - directors, managers, officers, employees; external - its clients and suppliers) act in accordance with applicable
 - legal and regulatory requirements
 - accepted standards in a given industry or a given country, and
 - the company's internal acts/by-laws and values
- Who is responsible for compliance?
 - Corporate culture should not promote compliance, however defined, as 'someone else's' responsibility
 - at the first level each individual
 - at the second level <u>territorial/functional managers</u>
 - at the third level Chief Compliance Officer (CCO)
 - at the fourth level Management Team/Managing Board
 - at the fifth level Board of directors / Supervisory board







PURPOSE OF COMPLIANCE

Acceptable

- Follow developments in the legal framework relevant for the Institution
- Follow implementation of the code of conduct of the entity
- Support management in staying informed on key legal and regulatory changes in the countries in which the Institution operates

Better

- Same and systematically organize information in this respect (including through keeping of a Compliance Register), and disseminates this through the Institution.
- Same and include in the scope of its work industry standards
- Provide technical support to management and business units heads in using the systematized compliance information

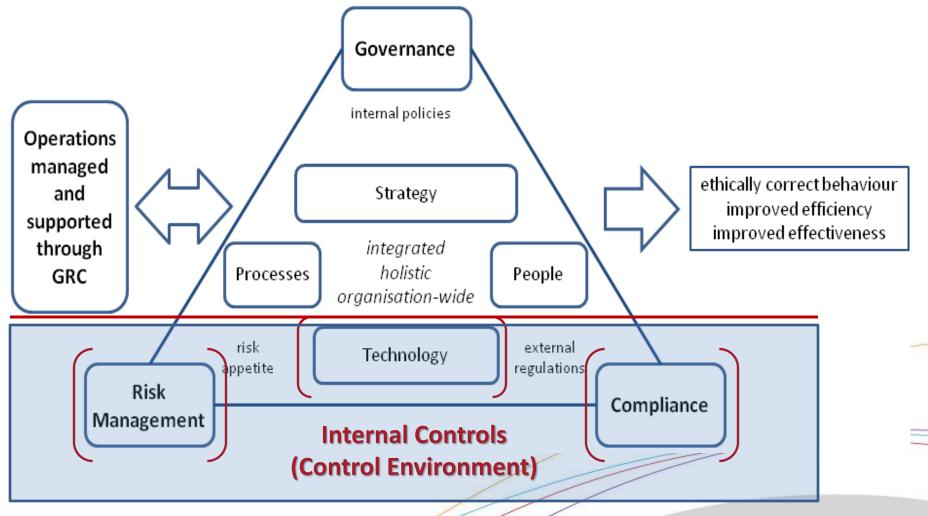
Desirable

- Same and develop comprehensive compliance system
- Same and expand the scope to international best practices
- Same and support in implementing the comprehensive compliance system
- Support Audit Committee to properly identify and manage compliance risk

Best Practice

- Same and integrate the compliance system in the whole risk management system, and more widely with the overall corporate governance framework of the Institution
- Same and anticipate legal and regulatory developments on national level, and developments of the standards and international best practices on global level
- Same and support
 management and business
 units to properly formulate
 feedback information on
 possible future
 improvement of the
 compliance system,
 including through review of
 the level of its integration
 in the risk management
 system of the Institution
- Develop and nurture constantly evolving compliance culture in the Institution, taking into consideration the latest developed best-practices in the subject area

GOVERNANCE, RISK, COMPLIANCE (GRC) CONCEPT







COST OF NON-COMPLIANCE



Types of costs

- Civil
- Criminal
- Reputational
- Financial
- Market based
- All of the above







BENEFITS OF COMPLIANCE

Ambulance car on a cliff – where is it best positioned?

- Strength of the business radiating in the environment
- Certainty and continuity from legal/regulatory actions
- Quality of processes preformed in line with policies and procedures
- Reputation long-term investment
- Optimization of operations, through improved accountability
- Morale among employees







THANK YOU!

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